



**Practice Area | Healthcare IT Practice**

**Direct Recruiters specializes in recruiting, staffing, search, and consulting solutions for the Healthcare Information Technology (IT) Industry. We deliver qualified job candidates quickly and professionally.**

As an executive search firm, Direct Recruiters works with renowned companies that focus on the following areas:

- EMR (Electronic Medical Record)
- Pharmacy Automation
- HIS (Hospital Information System)
- Clinical Software
- Enterprise Document Management
- Practice Management
- Patient Flow
- Web Portal Systems
- Software Lab Systems
- Healthcare Consultants
- HIE (Healthcare Information Systems)
- Management Consulting
- Revenue Cycle
- Transcription/Dictation
- Clinical Decision Support
- Imaging – PACS/RIS/CVIS
- EDIS (Emergency Department Information Systems)
- Enterprise Image Management
- Integration
- Business Intelligence
- Scheduling Systems
- E-Prescribing
- Payer
- Workforce Management
- Single Sign On
- Clinical Order sets
- Release of Information
- HIM (Healthcare Information Management)
- ERP (Enterprise Resource Planning)
- Perioperative
- CPOE (Computerized Physician Order Entry)
- Patient Access
- Coding

The DRI team is comprised of Healthcare IT Senior Recruiters and Research Associates who have a thorough understanding of the Healthcare IT industry and current job market. On a daily basis, we are in contact with executive management, hiring authorities, and human resource managers looking to fill open positions with top professionals.

**For more information,  
please contact:**

**Mike Silverstein**  
Director of  
Healthcare IT Practice  
440-248-3370 x 105  
mike@directrecruiters.com  
www.directrecruiters.com



## Your Healthcare IT Practice Leader:



**Mike Silverstein**  
Director Healthcare IT Practice  
440-248-3370 x 105  
mike@directrecruiters.com

### Here's what one client had to say about Direct Recruiters and Mike Silverstein:

*"I've been recruiting talent in the healthcare information technology industry for more than 25 years and have worked with many recruiters over that period of time. In today's high growth HIT environment, I get between ten and fifteen calls/emails from various recruiters each week, pitching me on their latest "#1" candidate who they are sure will be a perfect fit for me, my team and my company. Fortunately, I never get calls like that from Mike Silverstein.*

*Instead, I go to Mike when I have a recruiting need because he listens. Mike has been a trusted resource for me when I am in need of additional talent because he is not focused on pushing or selling candidates, rather his focus is on understanding my needs first, researching candidates extensively, screening candidates appropriately, managing candidates proactively throughout the hiring process and conscientiously following up to ensure my satisfaction. Mike also blends the appropriate mix of contact frequency with knowing when contact isn't appropriate. There are many recruiters that have been in the business longer than Mike, but they'd do themselves some good to follow his lead."*



For more information,  
please contact:

**Mike Silverstein**  
Director of  
Healthcare IT Practice  
440-248-3370 x 105  
mike@directrecruiters.com  
www.directrecruiters.com

Greg Miller  
Senior Vice President  
Medicity, Inc.

